

# ANNOUNCEMENT TO THE COPENHAGEN STOCK EXCHANGE

24 May 2007

## IC Companys A/S – Q3 Interim report 2006/07

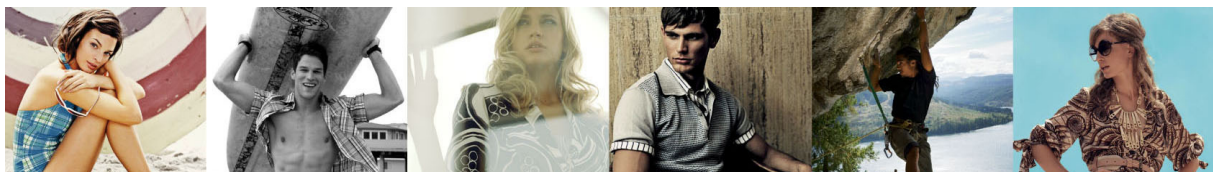
**Growth derived from continuing brands was 10% in Q3. Operating profit (EBIT) increased 10% to DKK 145 million. The order intake for the fall 2007 collections has been completed and shows 13% growth. The full year guidance is maintained.**

At its meeting on 23 May 2007, the Board of Directors of IC Companys A/S considered and adopted the interim financial statements for the nine months ended 31 March 2007.

- Q3 revenue increased 8% to reach DKK 966 million (DKK 893 million). Year-to-date (YTD) revenue increased 9% to DKK 2,770 million (DKK 2,541 million).
- Revenue derived from continuing brands was up by 10% in Q3. YTD the growth in continuing brands was 12%.
- The gross profit was DKK 576 million (DKK 519 million) in Q3, resulting in a gross margin of 59.6% (58.1%).
- Operating profit (EBIT) for Q3 increased 10% to DKK 145 million (DKK 132 million), equivalent to an EBIT margin of 15.0% (14.8%). YTD operating profit was DKK 378 million (DKK 373 million), equivalent to an EBIT margin of 13.7% (14.7%).
- Net interest-bearing debt was DKK 654 million (DKK 320 million), which was an increase of DKK 334 million compared to 31 March 2006.
- The order intake for the fall 2007 collections has been completed with a satisfactory year-on-year growth of 13%.

## Full-year guidance maintained

- The Group still expects revenue of DKK 3,400 million for the full year 2006/07 and an operating profit of DKK 330 - 350 million.
- Operating investments in the region of DKK 130 - 140 million in 2006/07 and capital investments of DKK 50 million are still scheduled.
- The forecast of free cash flow is retained at DKK 170 – 200 million.
- Two share buyback programmes of totally DKK 150 million have been completed. The balancing share buyback programme for DKK 50 million has been adopted and will commence on 24 May 2007.



## FINANCIAL HIGHLIGHTS AND KEY RATIOS

DKK million	Q3	Q3	2006/07	2005/06	2005/06
	2006/07	2005/06	2006/07	2005/06	2005/06
	3 months	3 months	9 months	9 months	12 months
<b>Income statement</b>					
Revenue	966.3	892.8	2,769.5	2,541.0	3,022.0
Gross profit	576.4	519.0	1,622.3	1,478.0	1,767.5
Operating profit before depreciation & amortisation (EBITDA)	170.0	152.7	448.3	431.6	404.0
Operating profit before special items	145.4	132.3	378.1	373.0	302.5
Operating profit (EBIT)	145.4	132.3	378.1	373.0	322.8
Net financial items	(7.5)	(3.6)	(14.9)	(11.7)	(19.9)
Profit before tax	137.9	128.7	363.2	361.3	302.9
Profit for the period	97.9	91.4	257.9	256.5	224.4
<b>Balance sheet</b>					
Non-current assets	859.5	651.0	859.5	651.0	787.5
Current assets	1,161.9	1,035.2	1,161.9	1,035.2	877.5
Total assets	2,021.4	1,686.2	2,021.4	1,686.2	1,665.0
Equity	690.2	716.4	690.2	716.4	579.5
Total liabilities	1,331.2	969.8	1,331.2	969.8	1,085.5
<b>Cash flow statement</b>					
Cash flow from operating activities	(88.8)	9.7	78.6	157.2	326.3
Cash flow from investing activities	(35.1)	(46.9)	(151.3)	(94.1)	(141.8)
Cash flow from operating and investing activities	(123.9)	(37.2)	(72.7)	63.1	184.5
Cash flow from financing activities	(82.7)	(90.3)	(170.0)	(78.2)	(163.3)
Cash flow for the period	(206.6)	(127.5)	(242.7)	(15.1)	21.2
<b>Key ratios</b>					
Gross margin (%)	59.6	58.1	58.6	58.2	58.5
EBITDA margin (%)	17.6	17.1	16.2	17.0	13.4
EBIT margin (%)	15.0	14.8	13.7	14.7	10.7
Return on equity (%)	14.6	12.8	40.6	40.9	40.1
Equity ratio (%)	34.1	42.5	34.1	42.5	34.8
Average capital employed including goodwill	1,295.3	1,046.9	1,236.9	1,020.6	991.6
Return on capital employed (%)	11.2	12.6	30.6	36.5	30.5
Net interest-bearing debt, end of period	653.7	320.2	653.7	320.2	401.9
Financial leverage (%)	94.7	44.7	94.7	44.7	69.3
<b>Share data*</b>					
Diluted average number of shares excluding treasury shares	18,132.8	18,689.4	18,234.1	18,722.8	18,648.4
Market price, end of period, DKK	317.5	366.5	317.5	366.5	344.5
Diluted earnings per share, DKK	5.2	4.9	14.0	13.7	11.9
Diluted cash flow per share, DKK	(4.9)	0.5	4.3	8.4	17.4
Diluted net asset value per share, DKK	38.1	38.4	38.1	38.4	31.4
Diluted price / earning, DKK	60.5	74.9	22.8	26.7	28.9
<b>Employees</b>					
Number of employees (full-time equivalents at the end of the period)	2,207	2,018	2,207	2,018	2,032

The key ratios and share data have been calculated according to the recommendations in "Recommendations and Ratios 2005" issued by the Danish Society of Financial Analysts. The equity ratio is calculated as the equity at period end divided by the total assets at period end.

\* The effect of IC Companys' programmes for share options and warrants has been included in the diluted values.

## PERFORMANCE IN Q3 2006/07

### Revenue increase

Revenue increased 8% to reach DKK 966 million (DKK 893 million). The net effect of store openings and closures was a gain in revenue of DKK 15 million during the period. The YTD effect was a gain of DKK 32 million. Exchange rate effects decreased revenue in Q3 by DKK 2 million resulting in a positive effect of DKK 2 million YTD.

The Group has been affected by delivery delays in Q3 and more customers than usual requesting shifts of deliveries to Q4. The delays and delivery shifts have caused later invoicing resulting in more trade receivables, stock and less operational cash flow at the end of the quarter than usual. The postponed deliveries have a total turnover effect to the tune of DKK 30 - 40 million, which will be realized in Q4 2006/07.

### Sales performance for continuing brands:

DKK million	Q3 2006/07	Q3 2005/06	Change	9 months 2006/07	9 months 2005/06	Change
Peak Performance	216	184	17%	711	586	21%
InWear	157	150	5%	436	390	12%
Jackpot	133	155	-14%	357	406	-12%
Tiger of Sweden	125	106	18%	326	280	17%
Cottonfield	71	65	10%	216	192	13%
Matinique	66	55	22%	194	161	20%
Part Two	59	53	12%	155	142	9%
Saint Tropez	35	37	-7%	118	127	-7%
By Malene Birger	49	35	39%	107	77	38%
Soaked in Luxury	29	21	35%	84	64	30%
Designers Remix Collection	19	10	96%	42	24	75%
<b>Total continuing brands</b>	<b>959</b>	<b>871</b>	<b>10%</b>	<b>2,746</b>	<b>2,449</b>	<b>12%</b>

In Q3, revenue from the Group's continuing brands showed an increase of 10%, with double-digit growth rates for Peak Performance, Tiger of Sweden, Cottonfield, Matinique, Part Two, By Malene Birger, Soaked in Luxury and Designers Remix Collection. Revenue from continuing brands increased by 12% YTD.

The modest revenue growth of 5% for InWear in Q3 is partly due to the before mentioned delivery shifts to Q4 and partly to a lower growth in same-store-sales compared to the brands' recent performance.

Saint Tropez has realized a sales decrease in Q3. The brand has been faced with organisational challenges both within the retail and wholesale distribution. The problems have been rectified but a small decline in revenue for the full year 2006/07 is expected for Saint Tropez.

Jackpot revenue has decreased in Q3. The development is primarily due to a 20% drop in wholesale in Q3. Same-store-sales in Jackpot's own shops declined by 2.2% in Q3 but has increased satisfactory in the last part of Q3 and this development has continued in Q4. As announced earlier, a new Jackpot Brand Director has been appointed. Growth in Jackpot is expected to be recreated by the financial year 2008/09.

### Sales performance for continuing brands by market:

DKK million	Q3 2006/07	Q3 2005/06	Change	9 months 2006/07	9 months 2005/06	Change
Sweden	212	194	9%	625	561	11%
Denmark	177	144	23%	506	420	20%
Holland	81	82	-1%	236	231	2%
Norway	84	71	18%	233	184	27%
UK & Ireland	60	62	-3%	155	160	-3%
Belgium	51	46	11%	144	128	13%
Finland	50	52	-5%	140	134	5%
Germany	44	43	2%	130	122	6%
Switzerland	26	26	0%	85	76	12%
Canada	29	30	-3%	75	73	3%
Spain	24	24	0%	63	57	10%
Russia	23	14	69%	56	41	38%
Poland	21	20	5%	67	69	-3%
Austria	11	11	7%	44	42	5%
France	13	12	5%	38	32	18%
Other	53	40	33%	149	119	24%
<b>Total continuing brands</b>	<b>959</b>	<b>871</b>	<b>10%</b>	<b>2,746</b>	<b>2,449</b>	<b>12%</b>

Revenue grew in most of the Group's markets in Q3. Sweden, Denmark, Norway, Belgium, Germany, Russia, Poland, Austria and France all showed growth. YTD revenue increased in all markets except Poland, the UK and Ireland.

The development in the UK and Ireland is not satisfactory. Closing of concessions has resulted in a loss of DKK 2 million of revenue in Q3.

The development in Canada and Finland has been affected by delivery delays and delivery shifts in Q3. Excluding Jackpot, revenue increased by 7% in Holland in Q3.

It is satisfactory that the Polish market is experiencing growth again. Sales in Poland is primarily Jackpot and Cottonfield through own shops.

Other countries like the Czech, Italy, China, the Ukraine and Croatia showed a substantial increase with double-digit growth rates.

### Gross profit increased

The gross profit was DKK 576 million (DKK 519 million), and the gross margin was 59.6% (58.1%). The YTD gross profit was DKK 1,622 million (DKK 1,478 million), equivalent to a gross margin of 58.6% (58.2%).

The 1.5 percentage point increase in gross margin in Q3 was achieved through lower sourcing currency and channel shifts which, seen in isolation, has improved gross margin by 0.7 and 0.4 percentage-points, respectively. The remaining improvement is due to better sell-through figures across brands, sales channels and markets and through better utilization of the wholesale order mass.

### Cost development

Operating costs was DKK 431 million in Q3 (DKK 387 million) equivalent to an increase of 11%. The cost ratio increased by 1.3 percentage points to 44.6% (43.3%).

Taking delivery shifts in Q3 into consideration, the cost ratio is on a par with last year. Efforts are continuing to improve the cost and sales efficiency in the Group's international sales infrastructure.

Staff costs increased by DKK 26 million equivalent to 14%. Staffing was up by 189 employees compared to last year, equivalent to an increase of 9%. The increase in staff was due to continuing growth in InWear and the introduction of Cottonfield in China (+90 employees of this 76 shop employees), a strengthening of the organisation in the fastest growing brands (+34 employees) and the acquisition of Peak Performance's Norwegian distributor (+25 employees). Furthermore, staff costs include increasing agency commissions as a result of growing sales.

YTD operating costs were DKK 1,244 million (DKK 1,105 million) equivalent to a cost ratio of 44,9% (43,5%).

### **Profit development**

Operating profit in Q3 was DKK 145 million (DKK 132 million) equivalent to an increase of 10%.

Financial expenses in Q3 were increased to a net expense of DKK 8 million (DKK 4 million) as a result of a higher interest level and higher drawings on the Group's credit facilities. Furthermore, the period was positively influenced by DKK 1 million due to exchange rate adjustments.

An estimated tax charge of DKK 40 million was recognised in Q3, equivalent to 29% of the pre-tax profit.

Net profit for the period was DKK 98 million (DKK 91 million), equivalent to an increase of 8%. The profit per share was DKK 5.2 (DKK 4.9 per share).

YTD operating profit increased by 1% to DKK 378 million (DKK 373 million). Net profit increased by 1% YTD to DKK 258 million (DKK 257 million).

### **Wholesale operation**

Wholesale revenue was DKK 728 million (DKK 689 million), equivalent to a 6% increase. The segment profit was DKK 163 million (DKK 161 million), equivalent to a profit margin of 22.4% (23.3%).

YTD wholesale revenue increased 9% to DKK 1,991 million (DKK 1,833 million). The segment profit of the wholesale operation was DKK 359 million (DKK 380 million), equivalent to a profit margin of 18.0% (20.7%). YTD the profit development has been affected by a lower gross margin during the first six months of the financial year and by the costs of the Group's growth initiatives.

In-seasons sales (OTB) increased by 26% in Q3, and have increased 22% YTD.

The wholesale operation's order intake for collections for delivery in Q1 2007/08 was completed with an overall growth rate of 13%. 8 out of 10 pre-order based brands show satisfactory double-digit growth rates. The order intake for the fall collections has been finalized with a substantial year-on-year gross margin improvement. The lower US dollar alone has improved the gross margin with 2 percentage points.

### Order intake for the fall 2007 and previous years:

<b>Growth</b>	<b>Fall 2007</b>	<b>12 months 2006/07</b>	<b>12 months 2005/06</b>
Peak Performance	12%	22%	16%
InWear	9%	11%	2%
Jackpot	-19%	-10%	0%
Tiger of Sweden	41%	5%	31%
Cottonfield	12%	17%	18%
Matinique	24%	16%	3%
Part Two	14%	14%	-1%
By Malene Birger	37%	32%	77%
Soaked in Luxury	12%	9%	12%
Designers Remix Collection	38%	68%	85%
<b>Total</b>	<b>13%</b>	<b>12%</b>	<b>11%</b>

The order intake for winter collections 2007 is not finalized but double-digit growth is expected.

### Retail operation

Retail revenue increased 19% to reach DKK 211 million (DKK 178 million). Same-store sales increased by 9% in Q3.

The segment profit of the retail operation increased by DKK 10 million to DKK 13 million, equivalent to a profit margin of 6.0% (1.4%).

The improvement was due to better sales efficiency on existing square metres and better sell-through rates with fewer discounts and surplus products as a result. Profitability in retail have continually improved the past 11 quarters.

The Group has initiated a Retail Academy for the purpose of training and educating the Group's retail employees. The academy comprises more than 900 employees in 12 countries across all brands.

5 retail stores were closed in Q3, and 16 new stores were opened. The Group now holds 273 stores (concessions and stand-alone shops). In Q3 2006/07, a positive net revenue effect of DKK 15 million was recorded from store openings and closures.

YTD retail revenue increased 11% to DKK 684 million (DKK 614 million). The segment profit of the retail operation was DKK 100 million (DKK 76 million), equivalent to a profit margin of 14.6% (12.3%). YTD same-store-sales increased by 8%.

### Outlet operation

Revenue from the outlet operation increased 4% to DKK 27 million (DKK 26 million) in Q3.

The segment profit of the outlet operation was DKK 2 million (DKK 1 million), equivalent to a profit margin of 7.7% (5.4%). YTD outlet revenue increased 1% to DKK 95 million (DKK 94 million). The segment profit was DKK 18 million (DKK 9 million), equivalent to a profit margin of 19.3% (10.0%).

The operation of outlets forms an integral part of the Group's business model for profitable sales of surplus, post-season products. The earnings capacity depends on the composition of the surplus stocks and will therefore show fluctuations over time.

### **Cash flows and net interest-bearing debt**

Operating activities generated a cash inflow of DKK 89 million in Q3 (inflow of DKK 10 million). The development was due to a significant increase in working capital as a result of delivery delays and shifts in Q3. The working capital has totally increased DKK 132 million year on year.

Gross investments for the period totalled DKK 38 million (DKK 49 million) of which investments in fitting up and renovating new stores and showrooms amounted to DKK 26 million and costs involved in IT development projects were DKK 6 million.

The free cash flow from operating and investing activities was an outflow of DKK 124 million in Q3 (outflow of DKK 37 million). As mentioned earlier, the development was due to an increase in working capital resulting from delivery delays. The YTD free cash flow from operating and investing activities was an outflow of DKK 73 million (an inflow of DKK 63 million).

The cash flow from financing activities was an outflow of DKK 83 million (an outflow of DKK 90 million). The cash outflow was almost entirely attributable to the share buyback programme in Q3 which represented an outflow of DKK 82 million. YTD cash flows from financing activities amounted to an outflow of DKK 170 million (an outflow of DKK 78 million) where the share buyback programme and dividend account for DKK 135 million and DKK 68 million respectively.

The net cash flow in Q3 was an outflow of DKK 207 million (an outflow of DKK 128 million). The YTD net cash flow was an outflow of DKK 243 million (an outflow of DKK 15 million).

Net interest-bearing debt was DKK 654 million (DKK 320 million), which was DKK 334 million higher than at 31 March 2006. Of this DKK 168 million is due the acquisition of the Group's headquarters.

### **Balance sheet**

The Group's assets increased by DKK 335 million from DKK 1,686 million at 31 March 2006 to DKK 2,021 million at 31 March 2007.

Non-current assets increased by DKK 209 million. The increase of DKK 168 million was due to the acquisition of The Group's headquarters at Raffinaderivej. The acquisition of Peak Performance's Norwegian distributor has increased goodwill by DKK 27 million.

The Group's short term assets increased by DKK 127 million. Inventories and trade receivables increased DKK 73 million and DKK 92 million, respectively. The increase is both a result of increased activity and the mentioned delivery shifts to Q4.

## Movements in equity

Movements in equity during the period are shown in the table below:

DKK million	2006/07	2005/06
<b>Equity as at 1 July</b>	<b>579.5</b>	<b>538.5</b>
Profit for the period	257.9	256.5
Currency translation of subsidiaries	1.4	-
Proceeds from issue of share-based payment plans	24.2	19.4
Recognition of share-based payments	4.0	3.0
Value adjustment of currency hedging instruments	26.3	(12.4)
Dividends paid	(67.7)	-
Share buyback	(135.4)	(88.6)
<b>Equity as at 31 March</b>	<b>690.2</b>	<b>716.4</b>

At 31 March 2007, the equity has increased by DKK 111 million compared with 1 July 2006. Share buyback in the period amounted to DKK 135 million and dividend payout of DKK 68 million. The equity ratio decreased to 34.1% against 42.5% at 31 March 2006.

### Share buyback

As announced in the Annual Report 2005/06, IC Companys A/S expects to buy back shares for approximately DKK 200 million until 30 June 2007.

The two first programmes of DKK 75 million each have been completed. The next programme of DKK 50 million will commence on 24 May 2007 and will run until 30 June 2007.



## OUTLOOK FOR THE FULL YEAR 2006/07

For 2006/07, the revenue forecast remains unchanged in the region of DKK 3,400 million with forecast of operating profit (EBIT) of DKK 330–350 million.

Operating investments in the region of DKK 130 - 140 million are still scheduled for 2006/07. In addition, capital investments of DKK 50 million are expected.

The forecast of the free cash flow is retained at DKK 170 – 200 million.

When assessing the forecast, please note that an essential assumption underlying the forecast is that consolidated revenue and earnings are substantially larger in H1 than in H2, and that Q4 is loss-making seen in isolation.

### IC Companys A/S

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President & CEO

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*This announcement is a translation from the Danish language. In the event of any discrepancy between the Danish and English versions, the Danish version shall prevail.*

## STATEMENT BY THE MANAGEMENT

The Board of Directors and the Executive Board today considered and adopted the interim report for the nine months ended 31 March 2007.

The interim report, which is unaudited, is presented in accordance with the recognition and measurement provisions of the International Financial Reporting Standards (IFRS) and additional Danish interim financial reporting requirements for listed companies.

In our opinion, the interim report gives a true and fair view of the Group's financial position at 31 March 2007 and of the Group's operations and cash flows for the nine months ended 31 March 2007.

Copenhagen, 23 May 2007

Executive Board:

HENRIK THEILBJØRN  
President & CEO

MIKKEL V. OLESEN  
Chief Operating Officer

Board of Directors:

NIELS ERIK MARTINSEN  
Chairman

HENRIK HEIDEBY  
Deputy Chairman

OLE WENGEL  
Deputy Chairman

ANDERS COLDING FRIIS

NIELS HERMANSEN

LEIF JUUL JØRGENSEN

## Distribution channels

DKK million	Wholesale		Retail		Outlet		Group	
	Q3 2006/07	Q3 2005/06	Q3 2006/07	Q3 2005/06	Q3 2006/07	Q3 2005/06	Q3 2006/07	Q3 2005/06
Revenue	728	689	211	178	27	26	966	893
<b>Distribution channel profit</b>	<b>163</b>	<b>161</b>	<b>13</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>178</b>	<b>165</b>
<i>Distribution channel profit margin</i>	<i>22.4%</i>	<i>23.3%</i>	<i>6.0%</i>	<i>1.4%</i>	<i>7.7%</i>	<i>5.4%</i>	<i>18.4%</i>	<i>18.5%</i>
Unallocated corporate costs*							(33)	(33)
<b>Operating profit</b>							<b>145</b>	<b>132</b>
<i>EBIT margin</i>							<i>15.0%</i>	<i>14.8%</i>

DKK million	Wholesale		Retail		Outlet		Group	
	9 months 2006/07	9 months 2005/06	9 months 2006/07	9 months 2005/06	9 months 2006/07	9 months 2005/06	9 months 2006/07	9 months 2005/06
Revenue	1,991	1,833	684	614	95	94	2,770	2,541
<b>Distribution channel profit</b>	<b>359</b>	<b>380</b>	<b>100</b>	<b>76</b>	<b>18</b>	<b>9</b>	<b>477</b>	<b>465</b>
<i>Distribution channel profit margin</i>	<i>18.0%</i>	<i>20.7%</i>	<i>14.6%</i>	<i>12.3%</i>	<i>19.3%</i>	<i>10.0%</i>	<i>17.2%</i>	<i>18.3%</i>
Unallocated corporate costs*							(99)	(92)
<b>Operating profit</b>							<b>378</b>	<b>373</b>
<i>EBIT margin</i>							<i>13.7%</i>	<i>14.7%</i>

\* Unallocated corporate costs comprise IT, finance, HR and general management.

## INCOME STATEMENT

DKK million	GROUP				
	Q3 2006/07	Q3 2005/06	9 months 2006/07	9 months 2005/06	12 months 2005/06
<b>REVENUE</b>	<b>966.3</b>	<b>892.8</b>	<b>2,769.5</b>	<b>2,541.0</b>	<b>3,022.0</b>
Cost of sales	(389.9)	(373.8)	(1,147.2)	(1,063.0)	(1,254.5)
<b>GROSS PROFIT</b>	<b>576.4</b>	<b>519.0</b>	<b>1,622.3</b>	<b>1,478.0</b>	<b>1,767.5</b>
Staff costs	(208.6)	(182.3)	(599.3)	(523.7)	(711.1)
Depreciation, amortisation and writedown of fixed assets	(24.6)	(20.4)	(70.2)	(58.6)	(81.2)
Other operating expenses	(199.9)	(186.3)	(584.0)	(526.5)	(683.7)
Other gains and losses	2.1	2.3	9.3	3.8	11.0
Special items	-	-	-	-	20.3
<b>OPERATING PROFIT</b>	<b>145.4</b>	<b>132.3</b>	<b>378.1</b>	<b>373.0</b>	<b>322.8</b>
Financial income	3.3	2.8	16.4	8.4	7.5
Financial expenses	(10.8)	(6.4)	(31.3)	(20.1)	(27.4)
<b>PROFIT BEFORE TAX</b>	<b>137.9</b>	<b>128.7</b>	<b>363.2</b>	<b>361.3</b>	<b>302.9</b>
Income tax for the period	(40.0)	(37.3)	(105.3)	(104.8)	(78.5)
<b>PROFIT FOR THE PERIOD</b>	<b>97.9</b>	<b>91.4</b>	<b>257.9</b>	<b>256.5</b>	<b>224.4</b>
<b>PROFIT ALLOCATION:</b>					
Equity holders of IC Companys A/S	95.1	91.4	254.5	256.5	222.9
Minority interest	2.8	-	3.4	-	1.5
	<b>97.9</b>	<b>91.4</b>	<b>257.9</b>	<b>256.5</b>	<b>224.4</b>
Diluted earnings per share DKK	5.2	4.9	14.0	13.7	11.9
Specification of revenue:					
Continuing brands	959.0	870.7	2,746.1	2,449.3	2,932.7
Discontinued brands	1.0	15.1	6.2	63.3	53.9
External brands	6.3	7.0	17.2	28.4	35.4
<b>Total revenue</b>	<b>966.3</b>	<b>892.8</b>	<b>2,769.5</b>	<b>2,541.0</b>	<b>3,022.0</b>

**BALANCE SHEET - ASSETS**

	<b>GROUP</b>		
DKK million	<b>31.03.2007</b>	<b>31.03.2006</b>	<b>30.06.2006</b>
<b>NON-CURRENT ASSETS</b>			
Goodwill	202.2	173.5	176.6
Software and IT systems	19.6	19.5	22.4
Trademark rights	0.2	0.3	0.2
Leasehold rights	21.4	24.6	22.3
<b>Intangible assets</b>	<b>243.4</b>	<b>217.9</b>	<b>221.5</b>
Land and buildings	174.4	30.0	159.7
Leasehold improvements	99.7	102.0	87.1
Equipment and furniture	117.4	75.9	83.7
Property, plant and equipment under construction	21.0	35.3	31.2
<b>Property, plant and equipment</b>	<b>412.5</b>	<b>243.2</b>	<b>361.7</b>
Shares	0.2	0.2	0.2
Deposits, etc.	20.4	23.2	21.6
Deferred tax assets	183.0	166.5	182.5
<b>Other non-current assets</b>	<b>203.6</b>	<b>189.9</b>	<b>204.3</b>
<b>Total non-current assets</b>	<b>859.5</b>	<b>651.0</b>	<b>787.5</b>
<b>CURRENT ASSETS</b>			
Inventories	347.2	273.8	391.1
Trade receivables	558.8	467.3	207.7
Income tax receivable	9.1	21.5	9.7
Other receivables	50.0	60.5	76.3
Prepayments	77.1	74.5	93.1
Cash and cash equivalents	119.7	137.6	99.6
<b>Total current assets</b>	<b>1,161.9</b>	<b>1,035.2</b>	<b>877.5</b>
<b>TOTAL ASSETS</b>	<b>2,021.4</b>	<b>1,686.2</b>	<b>1,665.0</b>

**BALANCE SHEET – EQUITY AND LIABILITIES**

	<b>GROUP</b>		
DKK million	<b>31.03.2007</b>	<b>31.03.2006</b>	<b>30.06.2006</b>
<b>EQUITY</b>			
Equity attributable to equity holders of the parent	685.3	716.4	578.0
Minority interest	4.9	-	1.5
<b>Total equity</b>	<b>690.2</b>	<b>716.4</b>	<b>579.5</b>
<b>LIABILITIES</b>			
Deferred tax liabilities	19.0	10.6	19.9
Retirement benefit obligations	8.9	9.3	8.3
Financial institutions	168.0	-	117.5
Capitalised lease liability	8.2	8.9	8.8
<b>Non-current liabilities</b>	<b>204.1</b>	<b>28.8</b>	<b>154.5</b>
Financial institutions	596.5	406.7	333.0
Capitalised lease liability	0.7	42.2	42.2
Trade payables	178.7	160.7	287.4
Income tax	23.0	8.6	47.5
Calculated income tax on the profit for the period	105.3	104.8	-
Provisions	1.2	3.2	1.5
Other debt	221.7	214.8	219.4
<b>Current liabilities</b>	<b>1,127.1</b>	<b>941.0</b>	<b>931.0</b>
<b>Total liabilities</b>	<b>1,331.2</b>	<b>969.8</b>	<b>1,085.5</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>2,021.4</b>	<b>1,686.2</b>	<b>1,665.0</b>

## GROUP CASH FLOW STATEMENT

DKK million	GROUP				
	Q3 2006/07	Q3 2005/06	9 months 2006/07	9 months 2005/06	12 months 2005/06
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>					
Operating profit	145.4	132.3	378.1	373.0	322.8
Reversed depreciation and impairment losses and profit/(loss) on sale of non-current assets	25.5	20.2	69.5	56.9	64.0
Reversed cost for share-based payment plans	1.5	1.0	4.0	3.0	4.6
Other adjustments	13.5	13.1	3.0	9.9	3.8
Change in working capital	(250.5)	(145.9)	(336.1)	(258.1)	(21.6)
<b>Cash flow from operating activities before financial items</b>	<b>(64.6)</b>	<b>20.7</b>	<b>118.5</b>	<b>184.7</b>	<b>373.6</b>
Financial income received	3.0	6.0	16.0	9.5	12.7
Financial expenses paid	(9.8)	(8.0)	(29.8)	(18.9)	(26.0)
<b>Cash flow from ordinary activities</b>	<b>(71.4)</b>	<b>18.7</b>	<b>104.7</b>	<b>175.3</b>	<b>360.3</b>
Income tax paid	(17.4)	(9.0)	(26.1)	(18.1)	(34.0)
<b>Total net cash flow from operating activities</b>	<b>(88.8)</b>	<b>9.7</b>	<b>78.6</b>	<b>157.2</b>	<b>326.3</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>					
Acquisition of activities etc.	-	(5.1)	(37.0)	(5.1)	(5.5)
Purchase of intangible assets	(4.9)	(0.5)	(9.4)	(7.5)	(5.9)
Purchase of property, plant and equipment	(33.4)	(43.0)	(107.5)	(94.7)	(145.4)
Purchase and sale of other non-current assets	3.2	1.7	2.6	13.2	15.0
<b>Total net cash flow from investing activities</b>	<b>(35.1)</b>	<b>(46.9)</b>	<b>(151.3)</b>	<b>(94.1)</b>	<b>(141.8)</b>
<b>Total net cash flow from operating- and investing activities</b>	<b>(123.9)</b>	<b>(37.2)</b>	<b>(72.7)</b>	<b>63.1</b>	<b>184.5</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>					
Net proceeds from non-current financial liabilities raised	(0.5)	(1.8)	8.9	(9.0)	(8.6)
Share buyback	(82.2)	(88.6)	(135.4)	(88.6)	(174.1)
Dividends paid	-	-	(67.7)	-	-
Proceeds from exercise of share-based payment plans	-	0.1	24.2	19.4	19.4
<b>Total net cash flow from financing activities</b>	<b>(82.7)</b>	<b>(90.3)</b>	<b>(170.0)</b>	<b>(78.2)</b>	<b>(163.3)</b>
<b>CASH FLOW FOR THE PERIOD</b>	<b>(206.6)</b>	<b>(127.5)</b>	<b>(242.7)</b>	<b>(15.1)</b>	<b>21.2</b>
<b>CASH AND CASH EQUIVALENTS</b>					
Cash and cash equivalents, beginning of period	(270.1)	(141.3)	(233.4)	(253.8)	(253.8)
Currency translation adjustment of cash, beginning of period	(0.1)	(0.3)	(0.7)	(0.2)	(0.8)
Cash flow for the period	(206.6)	(127.5)	(242.7)	(15.1)	21.2
<b>Cash and cash equivalents, end of period</b>	<b>(476.8)</b>	<b>(269.1)</b>	<b>(476.8)</b>	<b>(269.1)</b>	<b>(233.4)</b>